



A PROGRAM BROUGHT TO YOU BY:

### JOSH MANDEL

TREASURER OF OHIO

# General Session & Market Update

#### Presenters

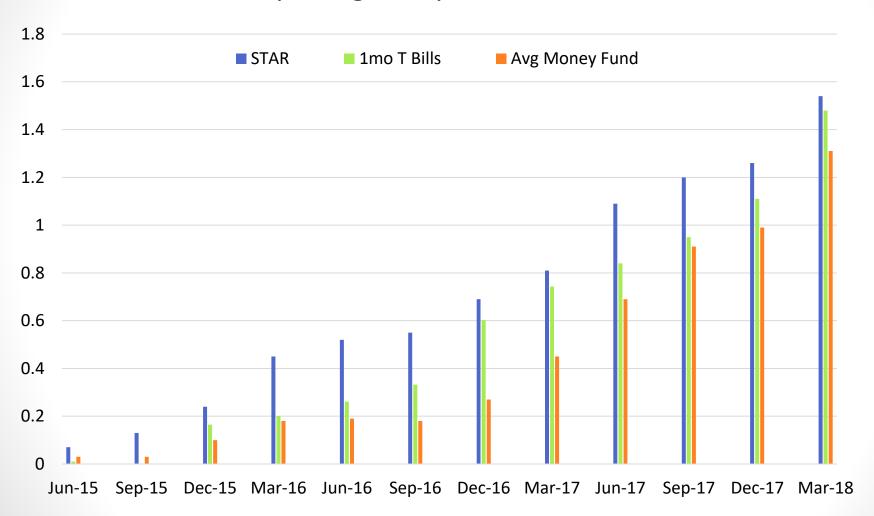
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#### STAR Ohio outlook

- Expect yields in STAR Ohio to continue to increase w/ subsequent rate hikes
  - LIBOR rates continue to cheapen
  - Commercial Paper and T Bill issuance has increased
- STAR Plus rates should keep pace with government funds
  - First tier yield should remain competitive with STAR Ohio

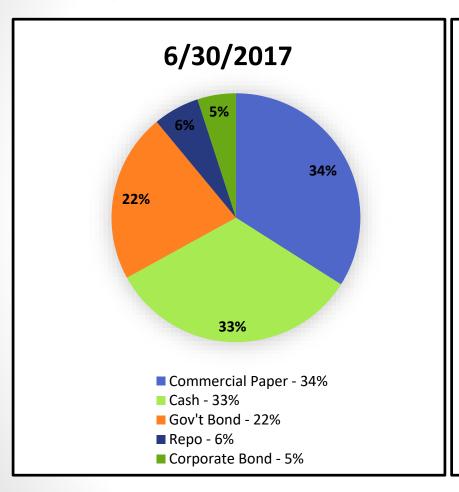
### **Yield Comparison**

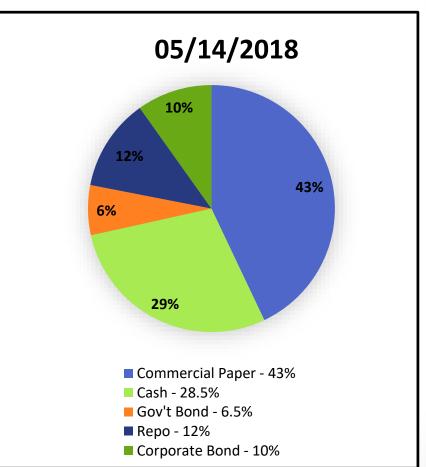
STAR Ohio vs. Treasury vs. Avg Money Fund



### Over \$10 billion in Deposits

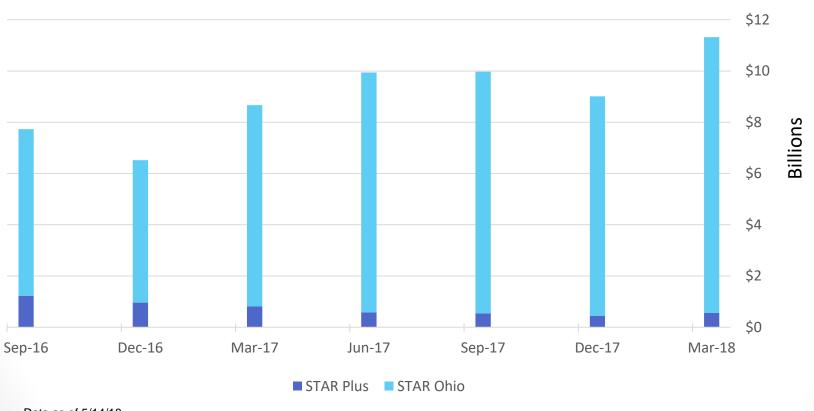
#### Composition





### **Program Assets**

#### Star Ohio vs Star Plus



Data as of 5/14/18

### **Driving Forces Behind Fed Policy**

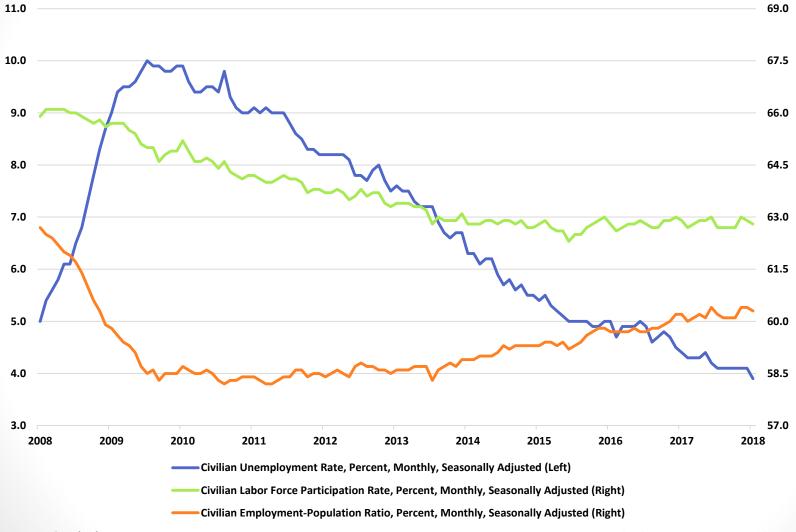
#### U.S. economy is betting on the consumer

- PCE is key figure to track for inflation data reveals consumers' willingness to pay greater % amount for good & services versus previous period
- GDP remains strong as does employment.
- Wage inflation (in part due to tax cuts) may be key

#### **Geopolitical Concerns**

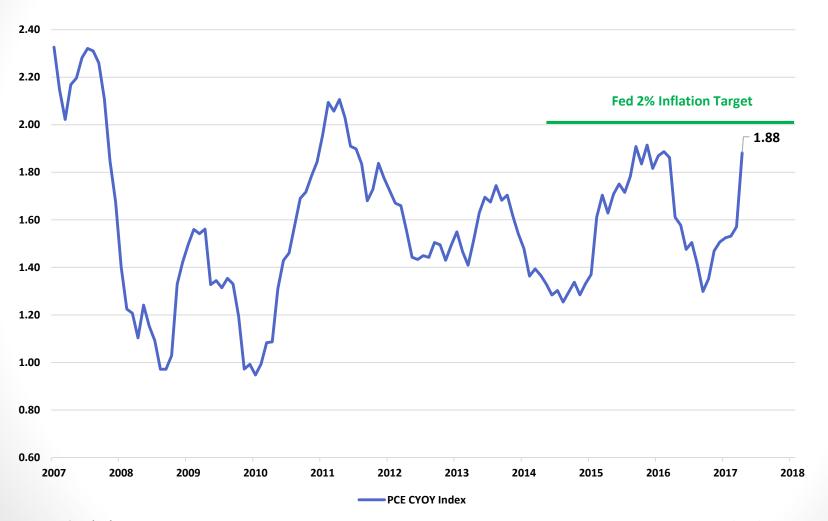
- Trade wars make COGS more expensive for everyone in the short run.
- Real wars threaten the global economy even more.

### **Employment**



### **Inflation**

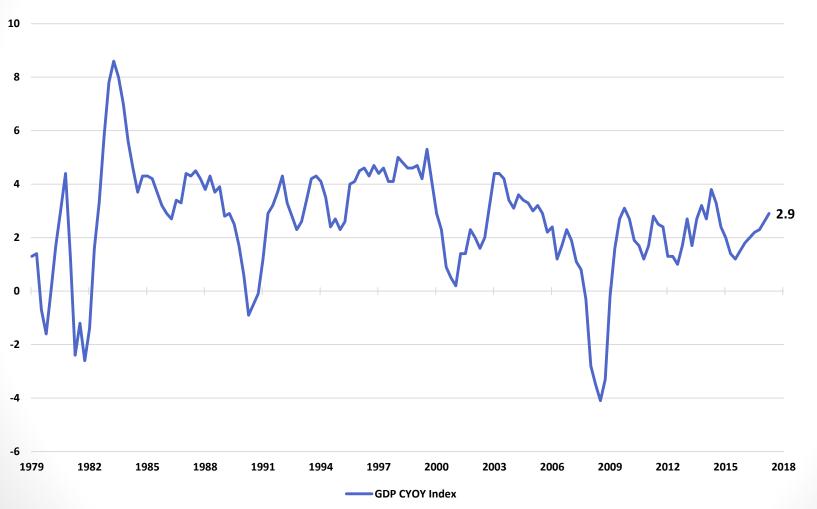
PCE (YoY%)



Data as of: 05/15/18

Source: Bloomberg L.P.

#### **GDP Growth**

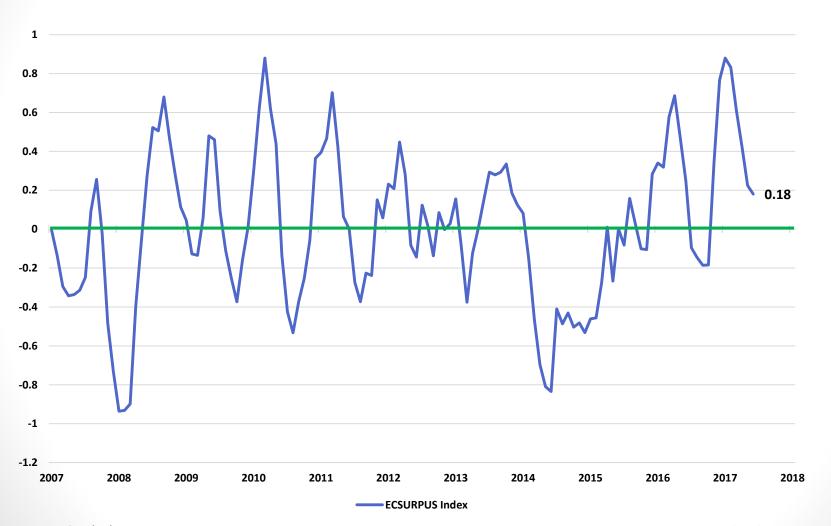


Data as of: 05/15/18 Source: Bloomberg L.P.

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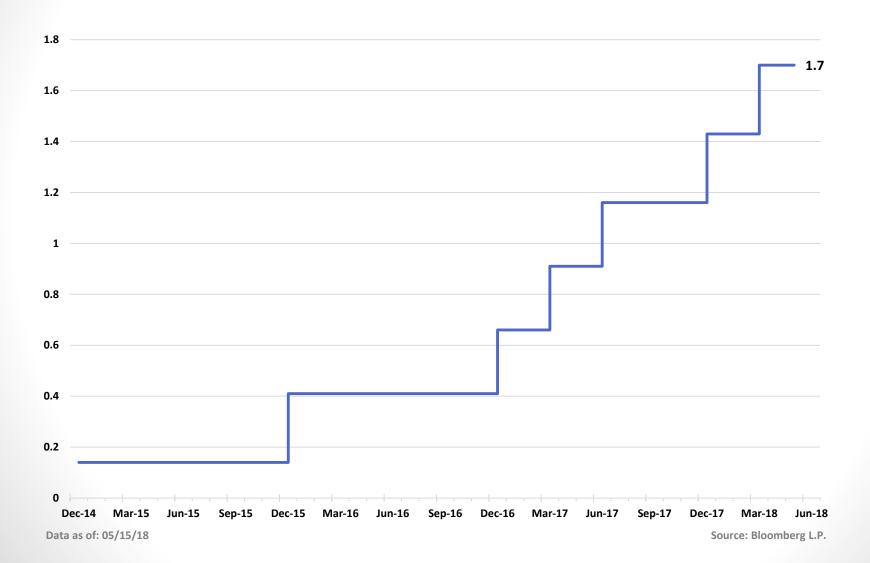
### **Data Sentiment**

#### **Economic Surprise Index**



ТТ

#### Fed Funds Rate



#### Federal Reserve Outlook

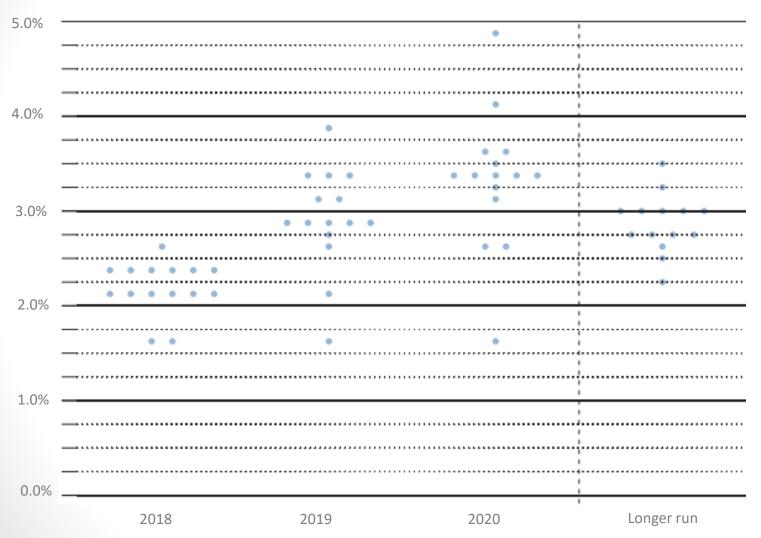
#### **Near Term Policy Outlook**

- Most economists expecting three more hikes in 2018
- 80% chance of June hike as of 4/6

#### **Longer Term Policy Outlook**

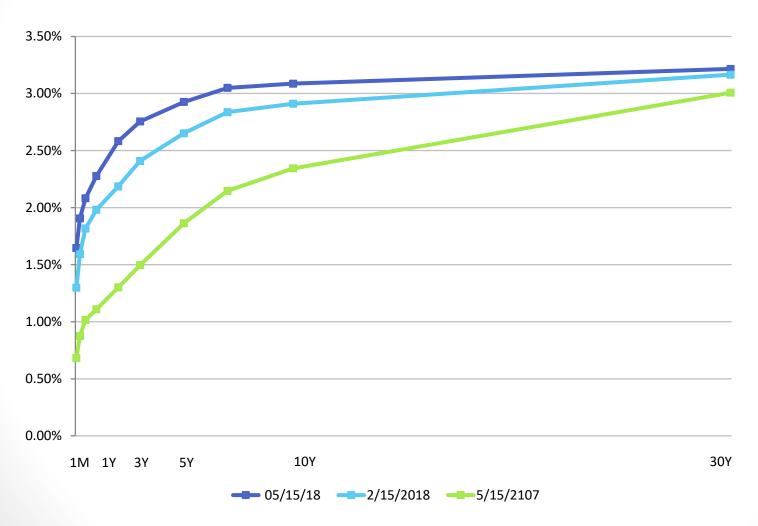
- Learning about Jay Powell's Fed
- Board composition (still three open seats)
- GDP growth / inflation / demographics
- Debt burden

### Project Path of Fed Funds

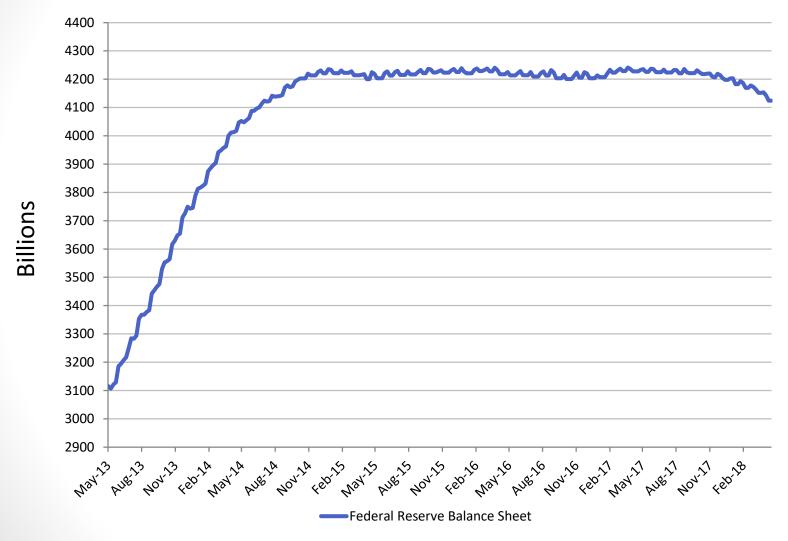


#### Interest Rate Environment

Over the last year, the Treasury yield curve has flattened upward.

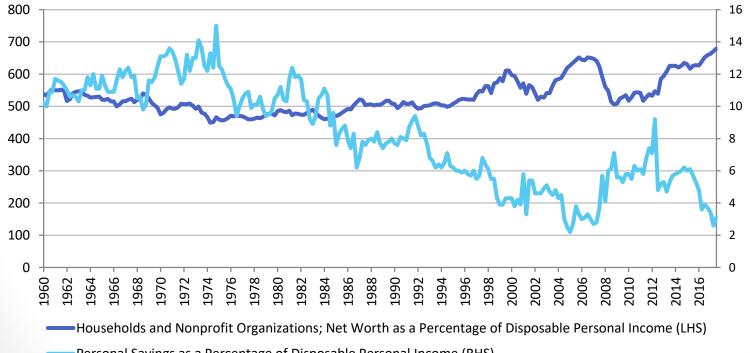


### Fed Balance Sheet Unwinding



#### Other factors

- Student loan delinquencies continue to rise
- Subprime auto loans defaults
- Credit card balance delinquencies
- "Two economies"?



### **Investing in Rising Rate Environment**

#### Be Opportunistic

- Interest rate volatility will create moments of opportunity
- Keep cash on hand, but be willing to put it to work when markets move your favor

#### Be Disciplined

- Following a laddered or barbell strategy will keep portfolio balanced
- Investing regularly will be smartest in the long run. Don't be short-term greedy.

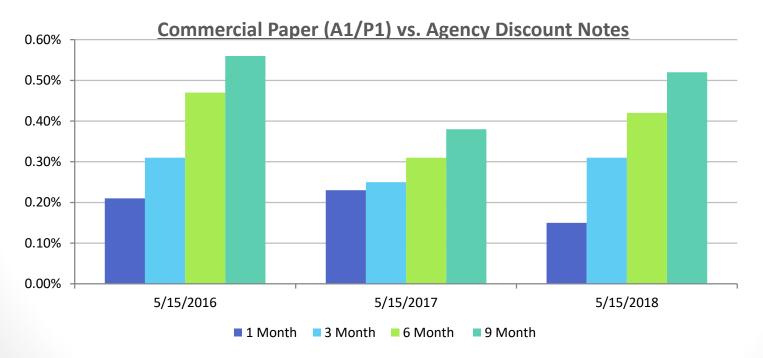
#### Be Flexible

- Keep your paradigm adaptable to a changing environment
- New products and programs will come into favor while others will fade

#### **Commercial Paper**

#### Spreads Remain Wide, But Tightening Slightly

- Money market reform resulted in changes to prime funds
- As a result, over \$900B in assets moved to government funds
- Commercial paper is a large component of prime funds
- Decreased demand resulted in increased commercial paper yields

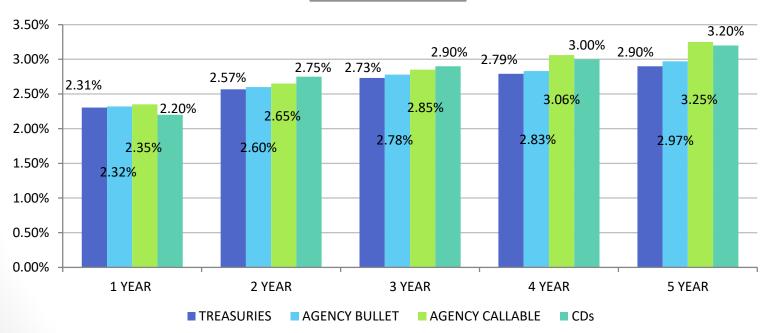


### **Certificates of Deposit**

#### CD Yields Lagging on Short End, Exceeding on Long End

- Agency spreads have narrowed against Treasuries
- CDs trailing on short end as banks adjusting funding slower than market
- Longer term CD rates are 15-20 bps higher than 2–5 year agency bullets

#### **Benchmark Yields**

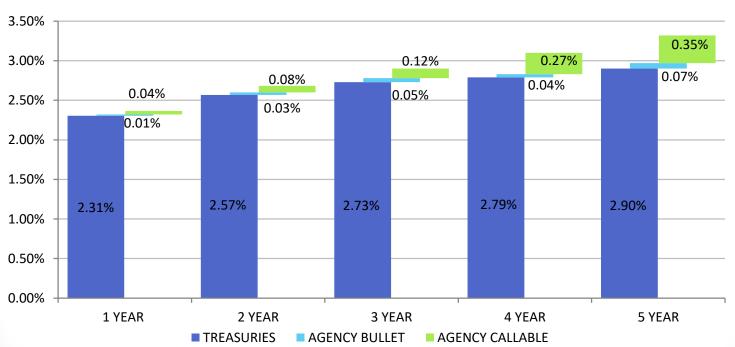


### Callable Agency Bonds

#### **Provides Yield Enhancement Over Bullets**

- Callables can achieve incremental yield compared to noncallable agencies
- Required liquidity is an important factor when deciding to add callable agency bonds to a portfolio.

#### **Agency Spreads to Treasuries**



#### Thank You!

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## MARKET