

Ohio Treasurer's Findlay CPIM Academy Course Description Quick Guide

Course Name	Course Description
General Session: Market Update Zachary Amendolea, CFA, Investment Associate, Ohio Treasurer of State, John Cindric, Managing Director, Institutional Investment Group, Huntington Investment Company, Jason Click, President Public Funds, Meeder Investment Management	This panel discussion will provide a current market update and share with participants how these market developments may impact every day job duties. Topics will include interest rates as they relate to STAR Ohio, STAR Plus, and general deposits. Additional discussion will cover world news and events, various federal data points, preparing for regulatory reform, and asset allocation tips.
ETH 227: Hot Topics in Ohio Ethics Law A Susan Willeke, Education & Communications Administrator, Ohio Ethics Commission	This course highlights “hot button” issues under the Ohio Ethics Law facing public funds managers today. The interactive discussion will focus on topics such as: gifts, conflicts of interest, public contract issues and post-employment restrictions.
ETH 227: Hot Topics in Ohio Ethics Law B Susan Willeke, Education & Communications Administrator, Ohio Ethics Commission	This course highlights “hot button” issues under the Ohio Ethics Law facing public funds managers today. The interactive discussion will focus on topics such as: gifts, conflicts of interest, public contract issues and post-employment restrictions.
FIN 250: Preparing for Responding to Ratings Agencies Katie Kleinfelder, Director, RBC Capital Markets	Presenting to rating agencies, whether you are preparing for a bond issue or simply undergoing routine surveillance, is one of the most important things that a CFO will do. Achieving and maintaining the highest credit rating translates into lower borrowing costs and also can serve as a source of pride for the administration and elected officials. This presentation will walk through each area of focus in a rating presentation in detail, and provide numerous examples of how to present material in the clearest and most useful fashion. This presentation should result in finance officers having a much clearer picture of what is required in a rating agency presentation and how to best approach the process of corresponding with the rating agencies to achieve the credit rating outcome.
FIN 241: Continuing Disclosure and Municipal Securities Paul Rutter, Of Counsel, Bricker & Eckler	Issuers may find the what, why and how of their responsibilities under municipal securities law to be confusing. This session will explain the rules governing the disclosure obligations of issuers, the type of information usually required in continuing disclosure, how to use the Electronic Municipal Market Access (EMMA) system of the Municipal Securities Rulemaking Board (MSRB) and how to establish a system of compliance with continuing disclosure requirements.
SEC 211: You're Causing Your Own Security Breach Donald R. Owens, CPA, CIA, CFF, CBA, CFSA, CRMA, Shareholder, Schneider Downs & Co., Inc.	The course will explore the many “somewhat” elementary means hackers use to trick employees into divulging sensitive information that enables them to: 1) steal data of all types, 2) pursued individuals to disburse monies/make payments to unauthorized parties, and/or 3) encrypt data and demand ransom for its release. The course will include details as to “why” would a hacker care about capturing information from a governmental agency (explore type of data routinely sought).
INV 310: Maximizing Yield and Maintaining Liquidity Kevin J. Klingel, Senior Vice President/Portfolio Manager, United American Capital Corp. (UACC)	This course will concentrate on the objective of maintaining full investment in the bond market while structuring the portfolio to meet operating needs. Emphasis will be placed upon implementing an effective cash management program, without overly compromising income (yield). A review of market yields over the past five years will illustrate how a public entity's investment program should operate without undue risk (to the principal) and with adequate cash flow. Participants will review calculating an adequate liquidity position without overly compromising portfolio income, methods to consider when determining adequate cash flow and liquidity, understanding the interest rate environment and shape of the yield curve when structuring your investment portfolio, understanding the factors of both declining and rising interest rate markets, the portfolio's average duration (average maturity), and the effect upon market value and cash flow.

INV 330: Examining the Fed and Rising Interest Rates Jason Click, President Public Funds, Meeder Investment Management, Jason Headings, Vice President Public Funds, Meeder Investment Management	As we enter the first cycle of rising interest rates in more than a decade, this presentation will examine the new tools available to the Fed. Utilizing real life examples, we will explore how this cycle may be different, including new ways to manage inflation, unemployment and control interest rates. Additionally, the presentation will cover other factors the Fed may take into consideration in the future. This course serves as a good follow up to the Market Update providing a more in depth look at principles and trends discussed during the General Session.
FIN 105: Basics of Borrowing, Part 2 Allison Binkley, Partner, Squire Patton Boggs LLP, Brian Cooper, Director, Baketilly Municipal Advisors	This course is Part 2 of an introduction to public finance. We will discuss debt participants, methods of sale (private placements, negotiated, public bid), ratings and rating process, bond sale and pricing process, interest rates and yield curve, callable vs. noncallable, legal considerations (federal tax law and securities law), SEC disclosure and ongoing obligations. An optional Part 1 to this course will be taught in the preceding CPIM Boot camp session. Participants do not necessarily need to have attended Part 1 to find value in Part 2, though they may attend Part 1 during Boot Camp, if they choose.
CASH 301: Current Trends in Banking Laura Saunders-Kowalec, Vice President & Account Manager, Government Banking, Huntington National Bank, Todd Ritzler, Senior Vice President, Treasury Management, Huntington National Bank	This course will address current trends in banking and how the use of electronic services can assist government entities in improving processes, risk and movement of funds. We will review options for collecting and sending payments as well as other hot topics effecting government today. Topics shall include such things as: changes in ACH Processing and use of electronic services (remote deposit, ach and card options etc.) as well as share tips on how to reduce your risk associated with electronic processing.
General Session: The Ohio Pooled Collateral System Jeremy Rzepka, Deputy Legal Counsel, Ohio Treasurer of State, Elizabeth Lewis, Director of Legislative and Policy Affairs, Ohio Treasurer of State	This panel discussion will provide an overview of the Ohio Pooled Collateral Program. The discussion will include an update on the changes made to Ohio Revised Code and the benefits of the program.
Round Table Discussions Grouped by Government Subdivision Type Office of the Treasurer of State	This will be an open forum for fiscal officers of similar government subdivisions to ask questions of their peers, share best practices, and trade ideas as they relate to investing, finance, budgeting, or other relevant financial topics.