PFR 5-Year Financial Forecasting Seminar - META Solutions
Course Description Quick Guide

Course Name	Course Description
Local Revenue Projections Ernie Strawser, Consultant, Public Finance Resources, Inc., Mike Sobul, Consultant, Public Finance Resources, Inc.	Local funding, i.e. property and income taxes, is one of the two major sources of revenue that Ohio school districts receive and need to manage their cash flow to – especially given the cyclical nature of this type of revenue source. In this session, Ernie Strawser, Stacy Overly, Bryan "Matt" Bunting, Mike Sobul and Ryan Ghizzoni, consultants at Public Finance Resources, will provide information on local economic indicators and assist school district treasurers in making reliable property tax estimates for the fiscal year. Items to be covered in this session are: Real estate tax abstract – overview, and what story is it telling for your district? Valuations – what's going on around the state and locally? How will the changes to the CAUV program impact you? What to model going forward. Tax rates – what has been happening to your tax rates? HB 920 impact, and how tax rates respond to modeled valuation changes – and ultimately the impact to revenue estimates. Tax settlement sheets – what are your tax settlement sheets telling you, or omitting? – advances, delinquencies, refunds, exemptions, rollback and homestead reimbursement, and year-over-year change analysis. Putting it altogether – making future year projections, including impact analysis and modeling. Public utility and property tax allocation – review and revenue projections Income tax – review and revenue projections, plus statewide and local trend discussionTax revenue estimates are then used to update cash flow projections for current and future fiscal years, which will then give the district treasurers a reliable picture of the 'ebb and flow' of their revenue in which they need to manage their districts to. This data will also lend well to income tax cash flow projections to be discussed later on in the seminar.
State Formula Funding Ernie Strawser, Consultant, Public Finance Resources, Inc., Mike Sobul, Consultant, Public Finance Resources, Inc.	State funding is one of the two major sources of revenue that Ohio school districts receive and need to manage their cash flow to. Looking at the current biennial budget in place for the FY 2018 and FY 2019 school years, it is essential that treasurers understand all the pieces of the funding formula and how the interaction of those pieces impact the cash they receive. In this session, Ernie Strawser, Stacy Overly, Bryan "Matt" Bunting, Mike Sobul and Ryan Ghizzoni, consultants at Public Finance Resources, will analyze the components of the funding formula and how changes in enrollment and economic factors could have a major impact on projected funding and district wealth ranking. Information to be covered in this session includes: • Enrollment – overall trends, counting kids and projecting • State funding components – discussion of each funding component, and what's important to calculating and projecting. • The cap, guarantee and formula – strategic concept, including risk and exposure, and what-if modeling to change your district's status • Your district's state funding message • Economic disadvantaged funding • Unrestricted and restricted aid wrap-up • Tangible personal property reimbursement phase-out Knowing the factors that impact funding, the district CFO will be better prepared to project current and future year cash flow revenue.