

OAPT 2022 Fall Conference

Course Description Quick Guide

Course Name	Course Description
Financing Your Capital Improvements Plan Michael Spafford, Advisor, Sudsina & Associates	Participants will receive an overview of how to make the capital improvements planning process a reality by matching an achievable financing plan that matches the capital improvements plan requirements. A brief description of the topics, issues, and goals of the course. Often the capital improvements planning process results in very attractive plans for improving and/or transforming communities with infrastructure and other purposeful and practical projects. Unfortunately, those plans are often shelved due to the absence of a realistic financial plan that matches the capital plan with financial resources that, over time, can make the capital plans a reality. By including presenters from both the engineering/planning side as well as the municipal advisor/financing side we will examine tools and methods for matching capital projects with financing tools and solutions to help bring the projects to successful completion.
Advantages of Using Commercial Card with Your Accounts Payable Process Tony Okray, SVP, Government Banking Relationship Manager, Huntington Bank, Peggy Bronson, Commercial Banking , Huntington Bank	Developing process and strategy using a Commercial Card in your everyday expense process. Card information and details on how to use it in your Accounts Payable process and produce additional income. Course Objectives: • Understanding the basics of the Commercial Card • Learning how to implement Virtual Card process • Stepping up to Intergraded Payables system • How can I earn additional revenue from using a Commercial Card? • Real Customer Examples
Theft in Public Office Sara Costanzo (Donnersbach), Attorney/Shareholder, Weltman, Weinberg & Reis, Co. LPA	Participants will learn key signs to watch for, with suspected theft and/or embezzlement; participants will learn what charges/remedies exist when someone in public office steals from a public entity. This course will highlight the variety and forms of embezzlement. Embezzlement is different from regular theft because the person who takes the money or property generally has trusted and legitimate access to the valuables before they take them for their own use. The objectives of this course include: 1. Explore the differences between theft, embezzlement and types of embezzlement 2. Describe the laws impacting embezzlement, at the state and federal levels 3. Identify the warning signs or red flags of perpetrators
Consortia, Buying Cooperatives, Pools – How They Operate and Should an Entity Consider Joining Aaron Marinelli, Founder/CEO/Lead Consultant, Magis Advisory Group	A better understanding of the differences of different consortia structures along with pros and cons of participation. A short primer in (partial) self-insurance A short primer in (partial) self-insurance along with a more in-depth description of some of the different structures more commonly offered to municipal entities in the State of Ohio.
Ohio Municipal Income Tax Update Overview of New Work Environments and Impact Bob Meaker, Chief of Tax Operations, Regional Income Tax Agency	This session will provide an overview of Ohio municipal income tax withholding rules and impact on new blended workplaces, as well as potential impact on employers, employees and municipalities. New withholding obligations will be discussed along with the shifts in municipal income tax revenue.
Inflation: Navigating Today's Investment Environment Eileen Stanic, CTP, Senior Public Funds Advisor, Meeder Investment Group	This course will focus on investments and enhance the foundational knowledge of investing public funds. Topics covered will serve to increase the participants overall knowledge of today's interest rate markets and investment options thereby helping participants to construct a proper investment strategy. Inflation is at levels not seen in the past 40 years and the Federal Reserve is committed to using their tools to combat it. We will look back at prior episodes of high inflation and the current inflation landscape to gain perspective on the impact to your investment portfolio. All of this will be tied together to help you determine the prudent course to apply to your investment strategy.

<p>Tales from the Bargaining Table: Strategies for successful negotiations Beverly C. Meyer, Attorney, Bricker & Eckler LLP</p>	<p>This course will explore the legal requirements applicable to collective bargaining negotiations and how to comply with those requirements while advancing the financial and personnel interests of the public entity. It will include an overview of current demands being made by labor organizations and strategies for responding to them.</p>
<p>Coaching-How can it help you and your staff? Alyssa Kerker, Adjunct Professor, Franciscan University of Steubenville</p>	<p>Coaching is becoming a more common in the workplace given its success in improving workplace productivity and relationships. Managers should be aware and considering implementing a coaching program within their team. What is coaching?Is this really worth the time?How can it help my team and my workplace?What challenges do we face that could be conquered with coaching?</p>
<p>If you think compliance is expensive – try non-compliance! Stacie Massey, State Accounting Manager 3, Ohio Office of Budget and Management</p>	<p>With the influx of federal funds available for COVID and infrastructure, public finance professionals are finding federal grants are now a larger part of their financial management portfolio. Managing federal funds brings the added responsibility of adhering to federal compliance requirements. Legacy policies and procedures may not be strong enough to support federal compliance requirements. Developing an overall compliance framework that aligns with the federal Uniform Guidance will help in managing current and future federal funds. This session will highlight key areas of the Uniform Guidance that should be taken into consideration by any organization responsible for managing federal funds.</p>
<p>Healthcare 2023 & beyond! Brian Feliciano, VP Benefit Sales, Oswald Companies, Gene Pompili, Practice Leader - Healthcare Captives, Oswald Companies</p>	<p>Breakdown the current State of Healthcare and where it is going. We will discuss innovations to Pooling Mechanism, Patient/Doctor relationship, Prescription drugs, Transparency tools & Communication.</p>
<p>Interplay of ADA, FMLA and Workers' Comp Jeremy Iosue, Attorney/Partner, Stefanik Iosue & Associates, LLC</p>	<p>An understanding of how each of the legal requirements overlap when dealing with employee leave and how we pay them.The instructor will discuss the Family Medical Leave Act and its leave and pay requirements. In addition, the instructor will deal with the intricacies of the Americans with Disabilities Act and how it works in conjunction with FMLA. Finally, the instructor will discuss Workers' Compensation and how the other two laws effect it and how employees should be paid and treated during leave.</p>
<p>Building Inclusive Communities Chari Mullen, Diversity & Inclusion Director, City of Fremont</p>	<p>The presentation will explore the 7 Pillars of Inclusiveness to influence organizations or communities with less diversity. The importance of developing strategic initiatives through quantitative and qualitative analysis will be discussed. Additionally, this session will provide practical steps and resources to leverage positive influences that support diversity, inclusion, and equity. The learning objectives are as follows:• Increase awareness of the types of diversity • Increase awareness of the challenges to diversity• Develop sensitives to diversity • Understanding the importance of commonality, equality, & equity in the workplace</p>
<p>The Ohio Ethics Law 2022: Watching Our Step! Susan Willeke, Education & Communications Administrator, Ohio Ethics Commission</p>	<p>This high-energy interactive course provides timely information regarding the Ohio Ethics Commission and about restrictions in the Ohio Ethics Law and related statutes that pertain to all public-sector employees and private sector parties who are regulated or do business with public offices. With relevant examples and references to past ethics investigations, attendees will be well-equipped to better understand and comply with the Ohio Ethics Law.Course Objectives:• Understand how to identify and avoid acting on potential conflicts of interest• Understand definition of public contracts and ethics prohibitions related to public contracts• Identify potential post-employment requirements • Learn about general assistance available from the Ohio Ethics Commission to understand and comply with the Ohio Ethics Law</p>